

HUNTER-WOLFF GALLERY

ART COLLECTOR MONTHLY November 2015



JOHN SHERMAN - Contemporary Collection

November 2015 Insider News

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Ten years doing anything meaningful is a milestone. *Alert the media!* This calls for a serious celebration! We did celebrate fairly quietly last month on our anniversary date but on Friday, November 6 there will be more festivities we invite you to attend.

Come meet one of Hunter-Wolff Gallery's long-time resident artists, [John Sherman](#), who will be featured with a new style of work. John is among a dozen or so artists who started with Hunter-Wolff Gallery in 2005 and has grown with us over the years. Known for his larger-scale contemporary red trees, John is presenting something new! As the featured artist, he will be present to talk about his work and the journey he has taken as an artist.

But we celebrate more. We celebrate what was discussed in a recent interview. I was asked about my journey as a gallery owner and what was key to the gallery's success. "I was told as a young girl that nothing happens without working hard and to trust my instincts. Throughout my 30 year corporate career and the past 10 years, I believe trusting my instincts served me well. The answer is complex but the one thing I want our gallery fans to know is, WE are family. We care about you and we care about each other. This family *works hard* together and takes business seriously supporting one another." Evolving and growing together has been a rewarding journey, but there is nothing more I would rather do than be an advocate for the skilled men and women who affect the way we think and bring a deeper understanding of the world around us through their creativity. Artists often tell me their desire is to stimulate thinking, to activate a thought process that they wouldn't ordinarily have outside their creativity. I applaud them for their gifts and how frequently they succeed by reaching someone in this way. Touching your heart is what it is all about! I plan to continue to work hard to see that this happens as often as possible.

There are no secrets to success. It is the result of preparation, hard work, and learning from failure. Colin Powell

SAVE THE DATE

Fri., Nov 6 5-8 pm
10th Gallery Anniversary
Celebration & ArtWalk
Opening Reception
Featuring John Sherman

Fri, Nov 20 6-9 pm
Sat. Nov 21 11 am-5 pm
Forty Year Anniversary
Honoring Tony Heslop

Sat. Nov 28 10 am -6 pm
Shop Small Business
Saturday

Spend Friday, November 6
from 5-8 pm with us
enjoying ArtWalk! Learn
about art creation, observe
live demonstrations and
talk with the artists. There
are more than a dozen
venues to explore and
investigate. It's all free and
it's great fun.

Big Hits on the Leader Board

Thank You

Hunter-Wolff Gallery always appreciates its fans and this month we want to send our thanks to the following: J. Butler for taking a large order of Tony Heslop pottery back to Rapid City, SD; New Boston, NH collectors Gordon and Emily for selecting two Clifford Bailey paintings and other gallery treasures; Lisa S. from Spoken, WA for leaving with multiple Andrew Hamilton Crawford jewelry pieces; Deborah K. for picking up a Kerry Brooks platter; Gene and Carol from CS for adding a Clifford Bailey oil to their home; LKM and Rosemary for encouraging each other to select Diane Calkins cuff bracelets; Gene Y. for picking up two Kerry Brooks clayware with glass; Dean M. picked up Vicki Grant's slate/clay wall art; M. Ricciardi from Yarmouth ME added a new Gina Grundemann Oil for her new home; my new "airplane" friend Sandy W. from AR couldn't resist our beautiful pottery by Tony Heslop; A. Reinhardt from Rescue CA purchased Maria Battista druzy pendant; Randolph S. purchased numerous pieces for his Montgomery TX home; Carol Ann L. took home some Diane Calkins jewelry and Fred Lunger bronze sculpture; M. Mrizek added several wood turned vessels by Vinny Luciani to her Colorado home; Peter K. from Calgary AB Canada requested shipment of a large-scale George Peebles painting "Walking on a Dream" to his home; Toby D. from Oklahoma City OK made an large investment in Tony Heslop pottery; Z. Gurley from Colorado Springs is adding a large George Peebles painting to her home and dozens and dozens of fans took pounds and pounds of pottery home and for gifts. We always look forward to helping you with your selections and shipping when needed.

November Celebrations! Gallery Anniversary! Artist Anniversary! Small Business Saturday!

Because it is easy to get tied up with so many activities when the holidays approach, we remind our readers about [Tony Heslop](#)'s two day event at Hunter-Wolff Gallery on November 20 and 21. We are planning a spectacular reception Friday, November 20 from 6-9 pm. Tony will be celebrating 40 years as an artist and to commemorate this special time, he is delivering 200 one of a kind clay pieces. You also get a second chance to meet Tony and select one of his commemorative pieces on Saturday, November 21 from 11 am to 6 pm. (Hopefully there will be some left!)

Follow us on [Facebook](#) to catch weekly teasers!

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www.hunterwolffgallery.com



Hunter-Wolff Gallery is proud to participate in [Small Business Saturday](#) this year and we want to encourage you to Shop Small® with us on Saturday, November 28 and year-round.

On [Small Business Saturday](#) and every day of the year, we offer American designed and American created art, fine jewelry, kitchen-ready pottery and much more by accomplished artists and designers.

Visit ShopSmall.com to learn about other ways to get involved and support your favorite small businesses. We look forward to seeing you November 28 and thank you for doing your part to make [Small Business Saturday](#) a success.

It's up to you to help your favorite small gallery by demonstrating your belief in supporting local businesses. Hunter-Wolff Gallery is looking forward to November 28 too because we get a chance to show how Shopping Small feels better than Big. We take time to build relationships and help you. We don't just deliver a great day of shopping on "Shop Small" day, but we deliver a great day because we practice everyday. If you check in with us regularly, you already know *Small* is good for you and for the community and for all the great artists at Hunter-Wolff Gallery who create fine art. We are here to make your experience special, the day we all Shop Small and support small businesses around the country.

We appreciate your taking time to "Like Us" and recommend us to your friends at <http://www.facebook.com/HunterWolffGallery>.

Artist
Spotlight

Tony Heslop

I became acquainted with [Tony Heslop](#) in 2005, but it wasn't until 2013 that I got the pleasure of working with him full-time. Those first few months were eye-opening! In a recent interview I shared a story about my first conversation with Tony after it was clear he would be joining the gallery. He asked how many pieces of his pottery he should bring to Hunter-Wolff Gallery. Based on experience with other potters, I suggested he bring 20 pieces or less. Tony is the kind of guy who seems to keep his emotions in check, but he could not help himself and laughed out loud and I saw amusement in his twinkling eyes.



I responded, "Is that too many?" He laughed again and said something like, "You will sell 20 pieces in a day!" Stunned, I thought, well this guy has a lot of self-confidence. Long story short, he decided what to bring and how many.... the next day numerous boxes arrived filled with MANY pieces.

Typically, Hunter-Wolff Gallery keeps about 200 hundred individual pieces on its shelves and this summer it was difficult to keep those numbers up. There isn't a day that goes by that Tony's work isn't in demand. We are accustomed to taking special orders, packing boxes and boxes for shipment, and talking to generations of families who come in to add new pieces to current collections weekly.

How did [Tony Heslop](#) become so popular? When an artist creates beautiful quality work, word gets around fast especially when it is affordable and the value is high. He has been in the spotlight for forty years.

Tony's business ethics are above and beyond and fans recognize this. How often does a potter replace a broken lid or missing piece (that was not the fault of the gallery or workmanship) at no charge? Not many. He never questions what a customer says about a broken cup, a cracked bowl, or a mishandled piece of pottery. He just replaces it and smiles.

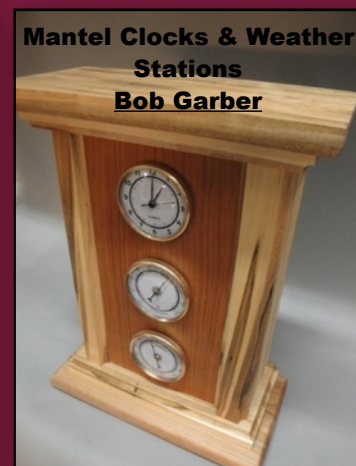
Tony started throwing pots when he was a young man still in his teens. He told his mother and father that he was going to make pottery for a living and, as responsible parents, they questioned his choice. Not only did he make pottery but he built a very lucrative business to support his wife and children for four decades. He's not done yet either.

We invite you to join us Friday evening, November 20 or Saturday, November 21 during our normal business hours to meet Tony and purchase his one-of-a-kind Anniversary pieces. Tony will present 200 unique pieces to commemorate his 40th year as a potter. We look forward to showing you these highly collectible items and have you meet Tony for a personal encounter.

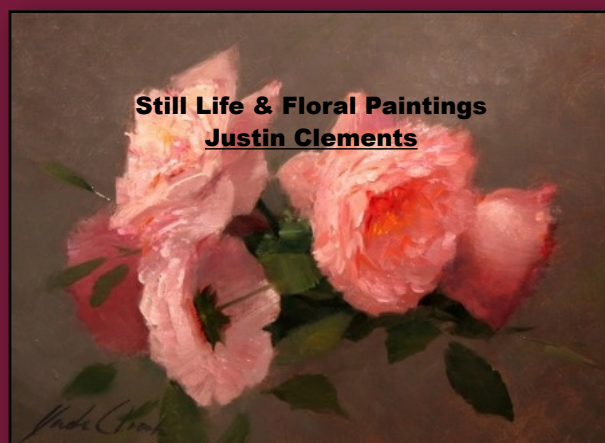
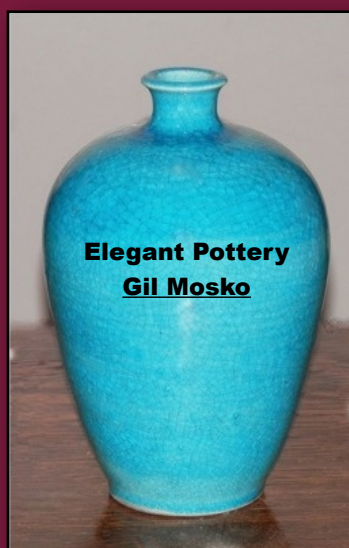
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NEW ARRIVALS: HOW LONG WILL THEY LAST?

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Jewelry!
The
Holidays
Are
Approaching!**



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Check for More New Arrivals w