

HUNTER-WOLFF GALLERY

ART COLLECTOR MONTHLY November 2017

November 2017 Insider News

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Justin Clements's Spotlight Still Life

Collecting All Seasons, Year-Round

Art collecting is a year-round passion for the art collector. It's hardly seasonal and a good thing because professional artists are as productive as any other professional working nearly 52 weeks a year. If collectors weren't passionate about buying, we'd have quite a stockpile of artwork on our hands.

Whatever the reason, we do experience a bump in activity this time of year, likely because of upcoming holidays. There tends to be a slight increase in inventory too which takes care of those extra gifts customers are clamoring to purchase. We have new art arriving throughout the fall by [John Sherman](#), [D•K•C Designs](#), [Kerry Brooks](#), [Tony Heslop](#), [Justin Clements](#), [Jennifer Jung](#), and from [Mata Ortiz](#) and others. Hunter-Wolff Gallery has a full stable of professional artists working year-round to bring you fine art and stunning, locally designed jewelry. As fall fades into winter, we are ramping up to give you what you want when you want it in time for holiday shopping. It's not too early to start. While visiting, don't forget to ask about custom work while making plans to move into your new home or ask about a special necklace or earrings to wear on your big day to compliment your wedding gown or for gifts for the wedding party. Whatever the occasion or whatever your passion, we are here to help.

Hunter-Wolff Gallery and its artists are ready to explore endless possibilities to satisfy your passion and your requirements.



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CALENDAR NOTES

November 3 - ArtWalk featuring
Oil Painter Justin Clements
5-8 pm

November 25 - Shop All Day
Small Business Saturday

December 1 - Holiday ArtWalk



LEADER Board Hits

Whether buying for your home or for gifts, we all appreciate your giving us this opportunity to say a special thanks for your patronage. We want to send a special thanks to: A. Mathisen for picking up 3 Jennifer Jung paintings; Larry C. in Fayetteville, NC for selecting a David Newton watercolor painting; P. Wong from Napa, CA for snapping up Karen Pierce/Marc Jenesel raku and fiber art; Marni H. for purchasing a small Marlene Kort painting and other art; Ken H. from Columbus, MI for having us ship Julie Kirkland's oil painting; Karen C. from NORAD for returning to select a dozen gift items; Lynn F. for selecting Justin Clements's 8x10 oil painting; Maryls H. for buying a Gary Vigen fused-glass painting; Martha J. from St. Louis buying a number of Dottie Boscamp's blown-glass ornaments; Rebecca D. for collecting Dottie Boscamp's blown-glass ornaments; Debra R. and David from NY, NY for buying a beautiful Jerry Wedekind aspen burl vessel; G. Miller from Colorado Springs for purchasing a Jennifer Jung painting; A. Baptist from Colorado Springs for buying a Gary Vigen fused glass painting; Donna M. for purchasing a Jennifer Jung oil painting; L. Hunter from Colorado Springs for returning to purchase a third Justin Clement's oil and Marc Jenesel glow pot for her home; J. Thompson from Colorado Springs for buying two Justin Clements paintings for gifts and a beautiful Mata Ortiz vase for his home; Jerry and Barbara W. for buying a Fred Lunger bronze for their Monument, CO home; CS school teacher Elizabeth S. for buying a Justin Clements painting; Pat and Brian for purchasing a large-scale John Sherman painting for their Monument home; Janet B. from Houston area for purchasing a Jerry Wedekind aspen burl vessel; Hannah G. for collecting our Mata Ortiz pottery; Cassandra S. from Peyton CO for buying a one-of-a-kind Mata Ortiz clay vessel; M/M Brice for selecting a Clifford Bailey painting; Sharon P. for picking up her custom Clifford Bailey painting; Robin and Carl for buying their first Clifford Bailey painting; Veronica B. for adding several pieces to layaway; Susan S. from Mt. Kisco NY for requesting a pottery shipment; Ann U. from Ann Arbor MI for purchasing a Vicki Grant wall piece and other pottery; P. Sutherland for having us ship a Marlene Kort painting to her home in Melbourne FL; Brian R. for placing a John Sherman painting on layaway and so many who come in to purchase pottery and other gift items. As always, we thank all our visitors for their decisions to select original artwork from Hunter-Wolff Gallery.



Artist **Spotlight**

For this month's *Artist Spotlight*, we selected native-born Ft. Collins dad, husband and career artist [Justin Clements](#). Any one of those full-time jobs could keep Justin on his toes but all three? Well, he says, "its just what I do". And apparently he does very well by his track-record.



Only a few short years ago, *American Art Collector* magazine featured Justin on their artists "to watch list" emphasizing that his work "shows an acute understanding of light and a mastery of color. His brushwork and knife technique add an impressionistic quality, making his paintings well received and highly sought after"—the exact reasons he was chosen to be represented by Hunter-Wolff Gallery.

We first introduced him in May of 2013 as one of Colorado's up and coming young artists, who paints like an accomplished artist with decades of experience. We recognized that aside from being a good technician, Justin knew how to use the dramatic power of values to grab the eye, to define volume, or to make a color sing. Since our first introduction, he has won more awards than we can count including 'Best of Show' at last year's Artists Association of Northern Colorado. But what counts most, for all artists, is the demand for their work and we continue to watch demand for his paintings skyrocket.

Demand drives sales and sales drive

Justin | **CLEMENTS**



productivity, one reason why Justin decided to make a major change in his, and his family's life, by becoming a full-time career artist.

An artist's life is rarely easy especially when supporting a family of five. With his talent, passion, and drive, we think he will meet all the challenges that make a good artist great while meeting family demands.

Please take a minute to enjoy this preview of a few paintings in his exhibit "Light & Color, Revealing Inspiration," available Opening night on Friday, November 3 from 5 pm to 8 pm. We look forward to having you meet Justin and seeing all [his best works](#).



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Talking with Colorado Springs Art Collector Donna Dee

To get an inside glimpse of what makes a customer return time after time, I spent an hour or so talking with Colorado Springs gallery fan and art collector Donna Dee. Here's what I learned.

HWG: *To start, Donna, can you tell us a little about when you began collecting and why you collect art?*

Donna: Before moving to Colorado, I lived in the mid-west and collected art locally. At that time, most of my pieces reflected the midwest countryside which I loved. I was always drawn to art that held a special meaning and comforted me. I also collected paintings by Italian artists and work that connected me with places I travelled. When I moved to Colorado in 2007, I started selecting local art work by Colorado Springs artists which reflected what I most enjoy about Colorado.

HWG: *How did you become acquainted with the fine artists of this region?*

Donna: Before moving here, I collected Van Briggles pottery and became somewhat familiar with a Colorado Springs artist which I collected. Now, living here, I like to support local artists and love so many of the artists at Hunter-Wolff Gallery and its pottery. I want to mention how much I appreciate your gallery allowing me to take pieces home on approval and your great customer service. It takes some of the stress out of making a purchase I'm not always 100% sure about.

HWG: *It's been fun for us too to see your personal collection and help with adding complimentary pieces. Tell us more about what most influences you to purchase and collect art.*

Donna: I purchase art I love but also need to be aware of available space in my home. New pieces must compliment or enhance my living areas. Most of all, art has to make me feel happy. By the way, my husband is also a great fan of Tony Heslop's pottery. He uses Tony's lidded casserole dishes for baking bread.

HWG: *Great! I noticed you enjoy certain colors. Certain colors make us feel certain ways. How does color impact your selections?*

Donna: A couple of things impact my decisions. I enjoy clean lines and a color palette that compliments my interior design and theme. But, more importantly, I want my art to make me feel good and certain colors do that. It helps me live a happy life, so it is important to me that I own art that makes me happy.

HWG: *I agree. That is good advice for someone thinking about making his or her first purchase.*

Donna: Exactly. Buy what feels right for you. Don't worry about the price so much or what other people might think.

HWG: *As an art collector, do you find attending art events helpful?*

Donna: Not only helpful but fun and educational. I especially enjoy attending local exhibitions as well as attending events at the Denver Art Museum. ArtWalk in Old Colorado City is another great place for getting acquainted with local artists and new exhibits.

HWG: *There are so many ways to find out about art locally. We try to reach our collectors through Facebook and our website. Are you one of the frequent visitors?*

Donna: Yes, Sharon, I find your website especially helpful. It's great that you always keep it current because I like to show friends the beautiful pieces available at your gallery when we can't visit in person.

HWG: *I'm glad that works for you. Something else I'd like to ask. Years ago I learned that repeat customers, like yourself, purchase where they have a comfortable business relationship. Has this been a factor in your art purchase decisions as well?*

Donna: Absolutely! Hunter-Wolff Gallery offers a comfortable atmosphere and no pressure, only friendly professional assistance. I enjoy the fact that you and your team of consultants are always ready to assist with finding that perfect piece. And, if it isn't on the wall or shelf, it is easy to order custom pieces.

HWG: *That's good to hear. Donna, before closing here, is there anything you would like our readers to know about collecting that we haven't covered?*

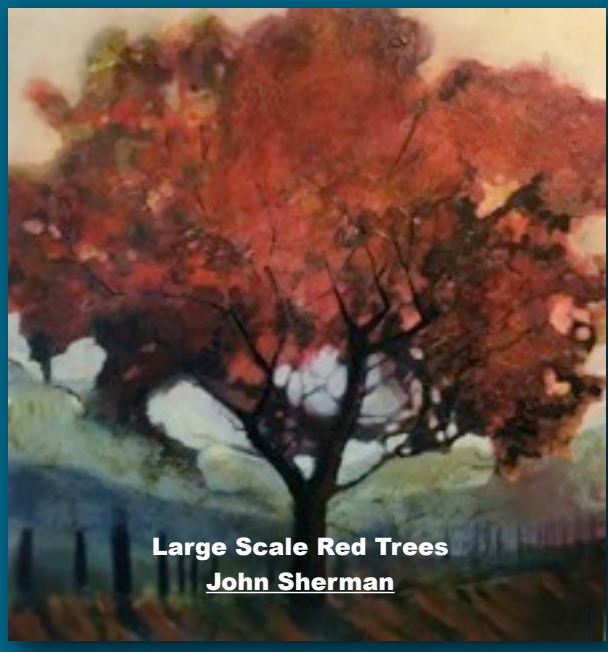
Donna: I can't emphasize enough that buying what feels right is what's important. I buy pieces for myself and I receive compliments on the art I own. It is fabulous if others like my pieces and enjoy them as I do, however, it is for my own pleasure. We are unique individuals with unique taste and art should be chosen with that in mind.

HWG: *Thanks Donna for sharing some of your experience and insight. I hope you enjoy the treasures you have collected for many years to come, and we can help with any new additions when you are ready.*



GREAT COLLECTIONS: HOW LONG WILL THEY LAST?

ART COLLECTOR MONTHLY November 2017



Large Scale Red Trees
John Sherman

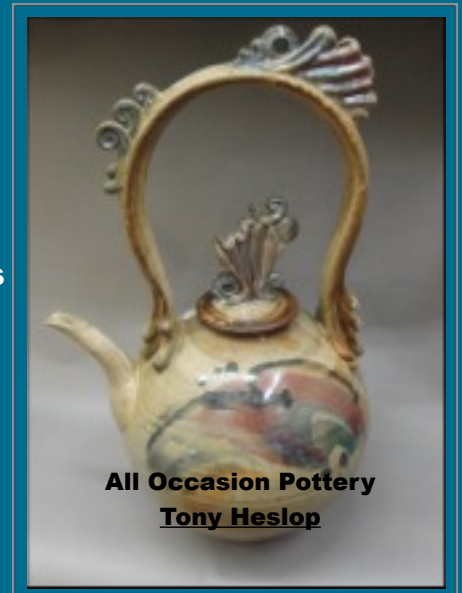


Fashion Bangles
Andrew Hamilton Crawford



Joyful Sculptures
Cassandra Sharon

**The Holidays
Are
Coming.
Need
Lay Away?
Shipping?
Just Ask!**
719.520.9494



All Occasion Pottery
Tony Heslop



Colorado Aspens in Pastels
Marlene Kort



Mata Ortiz Pottery
Guadalupe Ledezma

Be sure to check for new work frequently. [New Gallery Items](#) are highlighted on our website homepage for two full weeks. And, Visit us on [Facebook](#) for current news.



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